

Are You Tired Of Those Expensive Monthly Telephone Bills?

At VOX We Believe There Is A Better Alternative

VOX Is Committed To Bringing Cost Effective Telecommunications Into The Home

Who Is VOXTelecom?

- Publicly Listed Company On The JSE
- Currently A R2, 2.5, now R3 Billion Plus Concern
- Incorporates DataPro Orion Vox Bizcall @Lantic
- Major Alternative Telecoms Provider

How do you benefit:

- 20% Discount On All Cellular Calls Made
- Up To 50% Discount On International Calls
- 23% Discount On National Calls (Over 50Km)
- For Every Call You Receive From A Land Line Get 20 Cents Per Minute Back As A Rebate
- For Every Call You Receive From A Cell Phone Get 40 Cents Per Minute Back As A Rebate
- Phone Family, Friends, Acquaintances Or Any Other VOX Member @ Only 15 Cents Per Min
- Get Connect Via Broadband At The Most Competitive Rates.
- Plus Many Other Features

You wil receive:

- An ADSL Modem
- Portable Handset
- An 087 Number
- Once Off Fee of R300.00 (Registration)
- Thereafter R49.90 Monthly
- CLI, 3 Way Calling, Itemized billing, Call Forwarding

How to qualify:

- Telkom Bill Of average R166.00 Calls pm = R49.90 Saving

Monthly cost excluding calls:

- If No ADSL Then R152.00 pm (384 download speed) (Available through Telkom)
- R60.00 pm for 1 Gig if required
- Unit rental of R49.90 pm

GENERAL ASSUMPTIONS

	Telkom	VOX	Savings
Local	R90.00	R90.00	R0
National	R100.00	R76.92	R23.08
International	R60.00	R30.00	R30.00
Cellular	R250.00	R200.00	R50.00
Actual Calls	R500.00	R396.92	R103.08
		Minutes	Rebate
Incoming Cell		120	R48.00
Incoming Land Line		100	R20.00
Total Incoming Rebate			R68.00
Debit/Credit			R35.08

Why Not Resell These Products And Services and Achieve

- Financial Independence?
- Additional Income?
- More Family Time?
- Your Own Business?
- More Travel & Holidays?
- To Be Debt Free

Prospective Dealers Range From

- Housewives
- Unemployed
- Estate Agents
- Trade Personnel
- Students
- Professionals
- Network Marketers
- And Uncle Tom Cobbler And All

Most Work From Home On A Part Time Basis While Others Full Time

So How Do You Get Started?

Simply Fill Out The Online Registration Form Or Fax It Through To 086-688-8022. Once This Has Been Processed You Can Start Recruiting Customers And Your Own Dealers. Available online at www.ap21.co.za

How Do You Benefit?

You Earn Compensation On Four Levels

- Personal Rebates
- Group Rebates
- Performance Rebates
- Development Rebates

Personal Rebates

- Earn Up To 30% Compensation On Profit From Sales Generated By You Personally
- Every Customer That You Personally Bring On Board Entitles You To An Increasing % Of The Profit Generated By Your Own Sales

- Every Product Carries A Point Value Which Corresponds To The Gross Profit. As Your GP Increases So To Do Your Personal Points Which In Turn Determines The % Rebate That You Are Entitled To.

Personal Points	% Rebate
0 - 999	0%
1000 - 2499	24% of GP
2500 - 4999	26% of GP
5000 - 9999	28% of GP
10000 Plus	30% of GP

Example 1

- 1 Sale Of R350.00
- = R100.00 GP*
- = 1000 Points
- = 24% Rebate
- Therefore 24% of R100.00
- = R24.00 Personal Rebate.

* Only An Indication As Real Values May Vary Up Or Down

Example 2

- 10 Sales Of R350.00 = R3500.00
- = R1000.00 GP
- = 10 000 Points
- = 30% Rebate
- Therefore 30% Of R1 000.00
- = R300.00 Personal Rebate. (**Per Month**)

Personal Rebates

- Important To Note
- New Customer Pays Once Off R300.00 For Handset / Modem and Delivery
- There After R49.90.00 P.M. (includes CLI, Itemized Billing & Call Forwarding)
- Dealer Receives Once Off R80.00 Upfront for every unit registered
- Thereafter annuity income every month based on GP

Group Rebates

- You May Earn Compensation On Any And All Members That Form Part Of Your Group
- Customers And Dealers That You Have Recruited As Well As Any Customers And Further Dealers That You Dealers Have Recruited Form Members Of Your Group
- Any Customer That Becomes A Dealer Is Removed From You Personal Rebate But Remains In Your Group Rebates

Example 1

- 10 Customers (R100 GP each = 1000 pts)
- 10 000 Pts
- R1000 GP
- Group Rebate
- 7% =R70.00
- Personal Rebate = R300
- Group Rebate =R70
- Total=R370 pm
 - Earn From 3% To 13% Compensation On Profit From Sales Generated By Your Customers ,Dealers And Customers Your Dealers Have Developed

Example 2

Assume two of your group of ten (eg. Gary and Paul) become resellers as well and Gary has 6 customers (at 1000 pts each) and Paul has 8 customers (at 1000 pts each):

- You now have 8 000 Group Points (refer to table below)
- Plus 6000 from Gary and 8 000 from Paul
- Your Total Group Points =22 000
- Qualifies for 9% Group rebate
- So now gets 9% of Your (R800 GP) = R72.00
- And (9%-5%) = 4% of Gary (R600 GP) = R24.00
- And (9%-7%) = 2% of Paul (R800 GP) = R16.00
- Total R224(PR) =R72(GR) +R24(Gary GR) +R16 (Paul GR)
- = R 336 pm

Group Sales Points	Member Rebate Level
0 – 1999	0%
2000 – 3749	3%
3750 – 7499	5%
7500 – 17499	7%
17500 – 29999	9%
30000 – 59999	11%
60000 Plus	13%

- As You May Earn Group Rebates So To May All Other Dealers
- Gary In This Example Qualifies For 5% GR
- Paul Qualifies For 7% GR
- You Qualified For 9% And Thus You Receive The Difference Between The Two
- This Can Be Best Illustrated In The Table Below

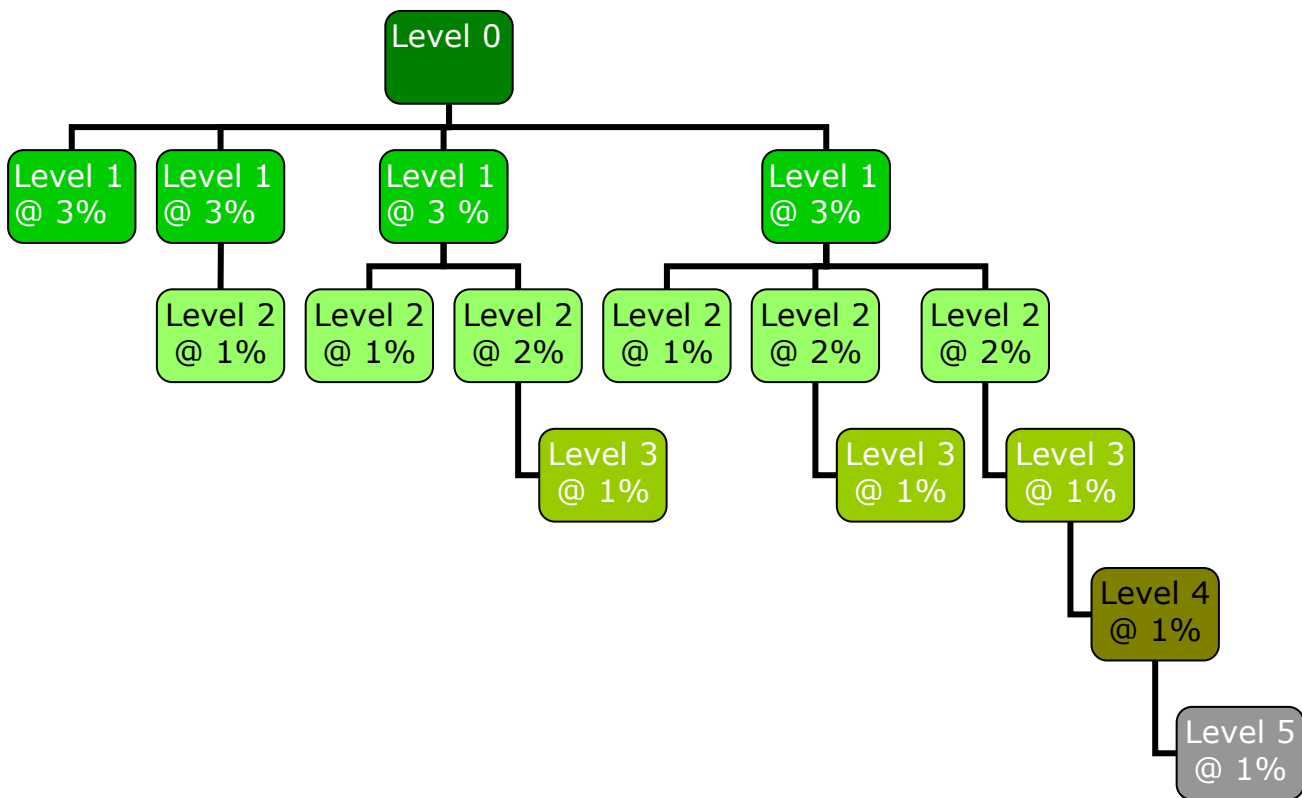
Group Sales Points	Member Rebate Level	Level	Level	Level	Level	Level	Level	Level
		0%	3%	5%	7%	9%	11%	13%
		0 - 1999	2000 - 3749	3750 - 7499	7500 - 17499	17500 - 29999	30000 - 59999	60000 Plus
0 - 1999	0%	0%	0%	0%	0%	0%	0%	0%
2000 - 3749	3%	3%	0%	0%	0%	0%	0%	0%
3750 - 7459	5%	5%	2%	0%	0%	0%	0%	0%
7500 - 17499	7%	7%	4%	2%	0%	0%	0%	0%
17500 - 29999	9%	9%	6%	4%	2%	0%	0%	0%
30000 - 59999	11%	11%	8%	6%	4%	2%	0%	0%
60000 Plus	13%	13%	10%	8%	6%	4%	2%	0%

- The Net Result Is That For Every Dealer Below You Both Yours And Their Group Points Will Grow.
- As Soon As One Of Your Dealers Reaches The Required Threshold Namely 60 000 pts The Group % Will Equal Yours i.e. 13%
- At This Point Your Dealer Breaks Away And Becomes A Satellite

Performance Rebates

- Earn From 3% To 8% Compensation On Profit From Sales Generated By Dealers You Have Developed into Satellites
- Are based upon the rank you achieve within the organization.
- The follow ranks are applicable
- Customer
- Dealer
- Satellite
- Satellite 1 Star, 2 Star, 3 Star and 4 Star.

Breakaways	Satellite	Satellite 1 Star	Satellite 2 Star	Satellite 3 Star	Satellite 4 Star
Level 1 Satellite	3%	3%	3%	3%	3%
Level 2 Satellite		1%	2%	2%	2%
Level 3 satellite			1%	1%	1%
Level 4 Satellite				1%	1%
Level 5 Satellite					1%



- From the above chart the most that a dealer/satellite can earn in compensation from a performance rebate perspective is $8\% = 3\% + 2\% + 1\% + 1\% + 1\%$.
- This is obviously dependant how many levels carry on beneath each and every satellite and what status you have achieved. To summarize a minimum of 3% up to a maximum of 8% may be achieved for performance rebates

Development Rebates

- Earn An Additional 1% To 6% Compensation On Profit From Sales Generated By Satellites You Have Developed Into Either 1, 2, 3 Or 4 Star Up To 5 Levels Deep
- When A Satellite Develops Satellites Below Them They Qualify For Star Status

Ranks	Satellite	Satellite 1 Star	Satellite 2 Star	Satellite 3 Star	Satellite 4 Star
Satellite					
Satellite 1 Star		1%	1%	2%	2%
Satellite 2 Star			1%	1%	1%
Satellite 3 Star				1%	1%
Satellite 4 Star					1%
Satellite 4 Star					1%

Residual Income Summary

- Up To 30% Compensation On Personal Rebates
- From 3% To 13% On Group Rebates
- From 3% To 8% On Performance Rebates
- From 1% To 6% On Development Rebates

Residual Compensation

@ R250 and GP of only R75.00 Per customer

- If You Sell To Five Customers R135.00 Per Month
- If Your Business Becomes 4 Levels Deep R585.00 Per Month
- If Your Business Grows To 10 Levels R64 175.00 Per Month

@ R500 and GP of only R150.00 Per customer

- If You Sell To Five Customers R270.00 Per Month
- If Your Business Becomes 4 Levels Deep R1170.00 Per Month
- If Your Business Grows To 10 Levels R128 350.00 Per Month

The Choice Is Yours

- A. Simply Use The Service For Own Use And Save Money
- B. Run A Part Time Operation And Earn Extra Pocket Money For Those Nice Little Extras
- C. Start A Business And Quickly Turn It Into A Career With Large Residual Earnings

For more info Email: chris@ap21.co.za

To become a end-user or a dealer: email : chris@ap21.co.za or visit www.ap21.co.za